



# Transaction Advisory

Creating bespoke solutions for growth-orientated businesses

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An effective mergers and acquisition strategy can be a practical lever for value creation and accelerated growth. The recent increase in regional deal activity and equity valuations signals confidence is beginning to return to the market. Grant Thornton can support you through the entire process.

Our team consists of highly qualified professionals with experience across a range of sectors and industries to ensure we deliver optimal results. Our network is well coordinated and spans the region and the globe. ”

<b>Mergers &amp; Acquisitions (M&amp;A)</b>	<ul style="list-style-type: none"> <li>• Sell side advisory</li> <li>• Acquisition searches</li> <li>• Buy side advisory</li> <li>• Equity fundraising and arranging debt finance</li> </ul>
<b>Valuation &amp; financial modeling</b>	<ul style="list-style-type: none"> <li>• Independent valuation and modeling for M&amp;A</li> <li>• Purchase price allocation and intangible valuation</li> <li>• Impairment testing for various assets</li> <li>• Develop bespoke business and operational models</li> <li>• Financial model reviews and audits</li> <li>• Fair value opinions for financial reporting under IFRS</li> </ul>
<b>Due Diligence</b>	<ul style="list-style-type: none"> <li>• Financial and tax due diligence</li> <li>• Agreed upon procedures reports</li> <li>• Sell side preparation and data room management</li> <li>• Completion accounts review, SPA support</li> </ul>
<b>Capital Market Advisory</b>	<ul style="list-style-type: none"> <li>• Full IPO support from documentation and regulatory list requirements to the Stock Exchange</li> <li>• Active Nominated Advisor for AIM in London</li> <li>• IPO readiness assessment</li> </ul>
<b>Feasibility Studies</b>	<ul style="list-style-type: none"> <li>• Financial feasibilities</li> <li>• Business planning</li> <li>• Market Research</li> </ul>
<b>Reorganisation &amp; Restructuring</b>	<ul style="list-style-type: none"> <li>• Distressed M&amp;A</li> <li>• Refinancing</li> <li>• Re-negotiation of equity and debt terms</li> </ul>



## Mergers & acquisitions

The process of buying or selling a business is fraught with significant challenges. Many of these challenges can cause seemingly attractive deals to be terminated prior to completion. Whether you are looking to grow your business through an acquisition or to divest a business at the highest possible value Grant Thornton can guide you through the process in order to ensure that your desired transaction comes to fruition.

## Business valuation and financial modeling

Putting a price on something or estimating its worth is never straightforward. Today, valuation exercises are becoming common and a requirement for varied purposes including acquisitions, disposals, buyouts, restructuring, fundraising, financial reporting, statutory and legal. We at Grant Thornton can provide plausible, solid valuations and robust business models through providing you access to a team of financial valuers and modelers.

## Due Diligence

The financial due diligence process is a necessity to any transaction and is one in which Grant Thornton has a long and established track record. Our aim is to enable owners and managers to make such investments with confidence by supporting, protecting and advising at every stage.

## Capital markets advisory

We can support your ambitions by leading the documentation and regulatory requirements throughout the listing process. We act as a Nominated Advisor (NOMAD) in London for the AIM Market.

## Feasibility studies

Our specialists will assist you in assessing the financial and commercial viability of your proposed business venture by conducting a comprehensive study that will help bring out the key success elements along with pointing out the major hurdles that may hinder your ambitions.

## To unlock your potential, contact us:

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Dynamic organisations can achieve significant growth with the right support. You need advisers who deeply understand your business, industry and wider agenda for growth. Our capabilities, expertise and culture make us perfectly placed to fill that role. As a global organisation, with member firms in more than 130 countries, we have the scale to meet your changing needs, but with the insight and agility that helps you stay one step ahead. Our brand is recognised and respected the world over. We are one of the major global accounting and advisory organisations recognised by capital markets, regulators and international standard setting bodies worldwide. Within the United Arab Emirates our deep rooted history of over five decades has placed us at the forefront of supporting businesses to unlock their potential for growth. Whether it's growing shareholder value, improving operational efficiency or building investor confidence, we balance a desire to do what's best for you in the future with an instinctive sense of supporting you now.