Grant Thornton

An instinct for growth™

Transaction Advisory

Creating bespoke solutions for growth-oriented businesses

"An effective mergers and acquisition strategy can be a practical lever for value creation and accelerated growth. The recent increase in regional deal activity and equity valuations signals confidence is beginning to return to the market. Grant Thornton can support you through the entire process.

Our corporate finance team consists of highly qualified professionals with experience across a range of sectors and industries to ensure we deliver optimal results. Our network is well coordinated and spans the region and the globe."

Philip Atkinson
Transaction Advisory Partner

Our services include:

Mergers & acquisitions (M&A)

- Sell side advisory
- Acquisition searches
- Buy side advisory
- Equity fundraising and arranging debt finance

Valuation & financial modeling

- Independent valuation and modeling for M&A
- Purchase price allocation and intangible valuation
- Impairment testing for various assets
- Develop bespoke business and operational models
- Financial model reviews and audits
- Fair value opinions for financial reporting under IFRS

Transaction advisory services

- Financial and tax due diligence
- Agreed upon procedures reports
- Sell side preparation and data room management
- Completion accounts review, SPA support

Capital market advisory

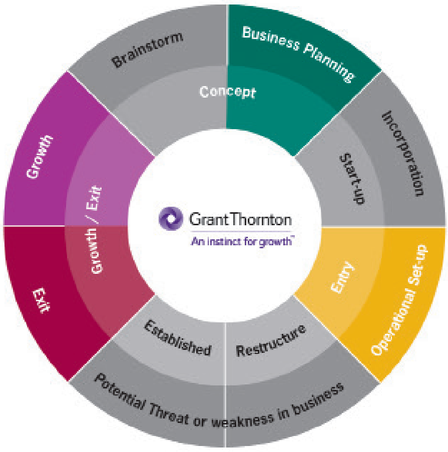
- Full IPO support from documentation and regulatory list requirements to the Stock Exchange
- Active Nominated Advisor for AIM in London
- IPO readiness assessment

Feasibility studies

- Financial feasibilities
- Business planning
- Market Research

Reorganisation & Restructuring

- Distressed M&A
- Refinancing
- Re-negotiation of equity and debt terms



At Grant Thornton our professional team of corporate finance advisers work with entrepreneurial businesses at various stages of their lifecycle. From exploring the strategic options available to you as a business or shareholder through to advising and project managing the chosen solution, we provide a truly integrated corporate finance offering. We work with businesses from the initial concept stage, assessing the feasibility of their business plan right the way through to developing and supporting the growth and exit strategy of a dynamic organisation.

Mergers & acquisitions

The process of buying or selling a business is fraught with significant challenges. Many of these challenges can cause seemingly attractive deals to be terminated prior to completion. Whether you are looking to grow your business through an acquisition or to divest a business at the highest possible value Grant Thornton can guide you through the process in order to ensure that your desired transaction comes to fruition.

Business valuation and financial modeling

Putting a price on something or estimating its worth is never straightforward. Today, valuation exercises are becoming common and a requirement for varied purposes including acquisitions, disposals, buyouts, restructuring, fundraising, financial reporting, statutory and legal. We at Grant Thornton can provide plausible, solid valuations and robust business models through providing you access to a team of financial valuators and modelers.

Transaction advisory services

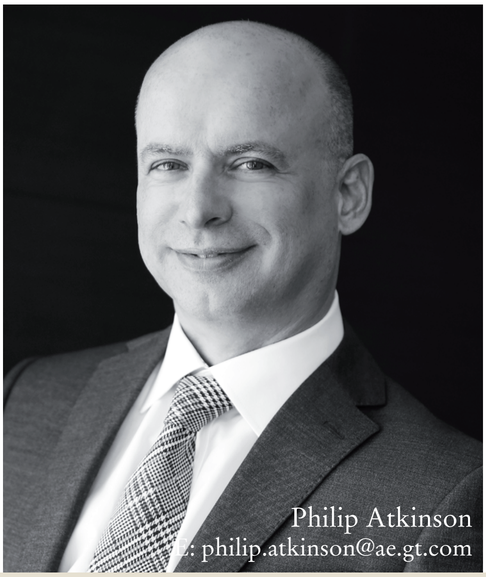
The financial due diligence process is a necessity to any transaction and is one in which Grant Thornton has a long and established track record. Our aim is to enable owners and managers to make such investments with confidence by supporting, protecting and advising at every stage.

Capital markets advisory

We can support your ambitions by leading the documentation and regulatory requirements throughout the listing process. We act as a Nominated Advisor (NOMAD) in London for the AIM Market.

Feasibility studies

Our specialists will assist you in assessing the financial and commercial viability of your proposed business venture by conducting a comprehensive study that will help bring out the key success elements along with pointing out the major hurdles that may hinder your ambitions.



Philip Atkinson
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Philip Atkinson is the Transaction Advisory Partner

Philip is an award winning Corporate Financier with over 30 years of professional services and commercial experience and has led transactions for over 25 years as principal and adviser in industry and practice. His professional portfolio includes over 13 years in a senior position at a UK 'Big 4', as well as Finance Director of a UK facilities management company, leading the transition from local to leading national player, and as strategic adviser to the board of a UK listed Plc. Philip has broad sector experience and has worked with some of the largest, most renowned companies in the region and the UK along with working on numerous cross-border and international assignments in Europe, the USA, Middle East, Africa and Asia. Philip is a Fellow of the Institute of Chartered Accountants in England and Wales (ICAEW) and is a member of the ICAEW's Corporate Finance Faculty and Valuations Group.

About Us

As a member firm of Grant Thornton International Ltd, the UAE firm is one of the leading business advisers who help dynamic organisations to unlock their potential for growth. Our brand is respected as one of the major global accounting organisations recognized by capital markets, regulators, corporates and international standard setting bodies. Over the last three years we have been the fastest growing large accounting organisation, with the ongoing commitment to continue evolving and developing alongside our clients. We have the scale to meet your changing needs, but with the insight and agility that helps you to stay one step ahead. Privately owned, publicly listed and public sector clients come to us for our technical skills and industry capabilities but also for our different way of working. Our partners and teams invest the time to truly understand your business, giving real insight and a fresh perspective to keep you moving.

To find out more visit www.grantthornton.ae