



Steven Ireland
Director, Tax Advisory

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Steven has over 20 years of progressive experience predominantly in the areas of M&A and international taxation.

Since Steven began advising on transactions in 2007, he has been involved in a range of deals on behalf of international and regional clients ranging from owner-managed businesses to listed companies (including some of the biggest companies in the world). He has undertaken in excess of 200 due diligence projects and structuring assignments.

Steven has significant experience in providing mergers and acquisitions tax services to a wide range of clients operating in different industry sectors including retail. Key areas of experience include the following:

- M&A tax including tax due diligence, tax structuring and SPA assistance;
- International corporate tax planning;

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Steven has numerous big name multinational companies as clients. Originally trained in the UK, Steven has worked in Mexico and the UAE. This has provided a wide depth of knowledge and experience developed from working in different tax regimes and interacting with different revenue authorities.

Steven has significant experience advising clients in the retail sector in the UAE including:

- Tax due diligence in connection with an acquisition of a listed UAE group covering the Middle East, Hong Kong, India, Thailand, Turkey, UK and the US.
- Tax due diligence and tax structuring for a large UAE based family group operating in the retail sector in connection with an acquisition of a retail target with operations across four countries in the Middle East region.
- Tax due diligence and tax structuring for a large French based retailer in connection with an acquisition of a retail target with operations across four GCC countries.

Area of Expertise

**Tax Due Diligence
and Structuring**

M&A Tax

**International Tax
Services**

Education

- BSc (Hons) Business Mathematics with Applicable Mathematics, UK
- Chartered Certified Accountant (FCCA) with the Association of Chartered Certified Accountants in the UK

Recent Appearances

- [What MNE Groups Need To Know About CbCR Requirements Within The U.A.E.](#)
- [Economic Substance Regulations In The UAE: This Is Everything Companies Need To Know](#)
- [Economic Substance Regulations Webcast](#)
- [Regional Treasury Centres in ADGM – Tax and Regulatory Analysis](#)
- [Establishing a Regional Treasury Centre in ADGM for MNCs Headquartered in the UK – Tax and Regulatory Analysis](#)



Lancia Sequeira
Manager, Tax Advisory

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Lancia has over 8 years of experience in tax, audit and advisory, She also has professional expertise in planning, execution and management of VAT implementation and audit assignments of mid to large sized companies.

Her experience in indirect tax is wide ranging, and she has provided technical advice to a diverse portfolio of clients across a variety of industries specializing in financial services and insurance sector. She has lead VAT impact assessments and implementations, analysing transactions and providing technical VAT advise for entities such as asset managers, private equity funds, mortgage and Islamic finance entities and insurance companies.

Her role on large assignments was to guide clients in adapting with the application of VAT by understanding the current operations for transaction analysis, dealing with industry specific issues such as partial exemption calculation, input tax apportionment, analysis and application of clarifications issued by the FTA, preparation of reconsideration forms etc. Her efforts on her engagements have been received by clients as a value-addition.

Currently Lancia is the lead manager and involved on reviewing periodic returns, and providing advisory solutions on VAT issues faced internally and with third party suppliers. As well as implementation of third party VAT IT solutions and integration to accounting software (oracle based) to some of our large tax serviced clients.

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Area of Expertise

Tax Optimization

Advisory Services

**Health Checks
and Diagnostic
Reviews**

**VAT Compliance
Services**

Education

- Bachelors of Commerce, Bangalore University, India
- Chartered Accountant (ACA) with the Institute of Chartered Accountants of England and Wales
- Certified Fraud Examiner (CFE) with the Association of Certified Fraud Examiners
- COSO Internal Controls Certificate – American Institute of Certified Public Accountants (AICPA)



Amisha Anil
Assistant Manager, Tax Advisory

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Amisha is an Assistant Manager within the Tax Advisory practice at Grant Thornton. She has over 5 years of experience of working at a Big 4 in Oman and Dubai.

During her experience in Oman, she was involved in assisting clients on various tax engagements such as filing corporate income tax returns, filing and reviewing withholding tax returns, preparing responses to queries raised by the tax department during tax assessments, filling tax appeals on behalf of the client, conducting meetings with the tax authorities in Oman and applying for tax exemption on behalf of the client.

She handled a huge portfolio of clientele and was able to meet compliance deadlines for her clients in a hectic busy taxation season of a Big 4.

For the past 2 years, Amisha has been involved in advising various multinational clients and its regional offices on cross border restructuring advice and advice relating to tax optimisation of clients' operational structures globally.

She was involved in advising clients on various tax queries relating to withholding tax, capital gains tax, applicability of Double Tax Treaties and its implications and factors which may trigger permanent establishment in the jurisdictions where client has its operations.

She has diverse sector experience including real estate, oil and gas, media, manufacturing, retail and distribution, construction and more.

Area of Expertise

Tax Optimization

**Cross Border
Restructuring
Advice**

**Project
Management**

**Applicability of
Double Tax Treaties**

Education

- Member of Association of Chartered Certified Accountants, ACCA UK
- Advanced Diploma in Accounting and Finance, ACCA UK

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