



Salmaan Khawaja
Partner, M&A and Transactions

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Salmaan is a skilled M&A and Corporate Finance Partner with over 14 years of relevant experience. He heads up Transactional Advisory Services at Grant Thornton UAE.

Salmaan has acted as lead financial advisor across a range of international transactions for buyers and sellers involving companies across North America, Far East, Europe, Middle East, Pakistan, India and South Africa. During his career with Grant Thornton over the last decade, he has originated, developed and successfully completed M&A, Valuations and Due Diligence assignments for a range of investment opportunities across different sectors.

Salmaan was previously seconded to the UK M&A Regulator, The Takeover Panel, for two years, where he worked on several high-profile M&A transactions involving listed companies with market capitalisations ranging up to £40 billion. He was also a member of the ICAEW Corporate Finance Faculty's takeovers working committee and was consulted regularly on M&A policy matters.

Prior to joining the UAE firm of Grant Thornton, he led the listed company M&A practice in the UK and was also responsible for corporate finance transactions involving the Far-East & the UK. Additionally, Salmaan was a Qualified Executive, approved by the London Stock Exchange, to act as an authorised Nominated Adviser (Nomad) for AIM companies on the Stock Exchange. He has advised companies on their strategy, bid tactics, business plans, investor relations, corporate governance and funding options including IPOs.

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Area of Expertise

Mergers & Acquisitions

Business Valuation

Financial Modeling

Capital Market Advisory

Education

- BSc (Hons) Management Sciences, London School of Economics



Neha Julka
Associate Director,
M&A and Transactions Advisory

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Neha is a highly motivated and result oriented professional with over 12 years of experience in Advisory and Corporate Finance with extensive experience in mature markets along with vast work experience in the Middle East.

Neha's experience is sector agnostic with her primary focus being on financial services, F&B and real estate. During her career at Grant Thornton, Neha has successfully led various valuation, due diligence, purchase price allocation and other corporate finance engagements.

Previously, Neha worked in the corporate finance team of BDO Canada LLP for four years, where she led valuation, purchase price allocation and impairment testing engagements, provided litigation support and engaged in other corporate finance activities. Prior to that, she worked in the financial advisory department of Protiviti Kuwait, where she developed expertise in equity valuation, feasibility studies, option valuation and other M&A related engagements.

In addition, Neha is a member of the Canadian Institute of Chartered Business Valuers, a CFA Charter-holder and a Certified Management Accountant from the Institute of Management Accountants, USA.

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Area of Expertise

Business Valuation

Impairment
Testing

Purchase Price
Allocation

Financial Due
Diligence

Education

- Honors BBA, Finance, Wilfred Laurier University